

Tailored Technologies LLC

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Richard Nathan is a Principal at Marks Paneth & Shron LLP and the President of Tailored Technologies LLC, a wholly owned subsidiary of Marks Paneth & Shron, which provides external technology and management consulting services. His areas of expertise encompass management consulting, including financial and operational software selection, technology assessment, business process improvement and project management. Additionally, he counts non-profits and real estate as areas of specialty.

Mr. Nathan founded Tailored Technologies in 1985. Over the years, he built a successful consulting practice in the areas of technology resource management, business process improvement, and systems design, procurement and implementation. In 1997, Mr. Nathan entered into a collaborative arrangement with Marks Paneth & Shron with the objective of providing the firm's clients technology consulting and support. Due to the success of this arrangement, Marks Paneth & Shron fully acquired Tailored Technologies LLC in 2000.

Mr. Nathan has presented before many associations and professional organizations, including the New York Association of Association Executives, the New York State Rehabilitation Association, and the New York State Society of CPAs, on topics ranging from software selection to IT resource planning. Additionally, Tailored Technologies has been featured in *BusinessWeek*, *The Wall Street Journal*, *The Philanthropy Journal*, *Web CPA*, *New York Enterprise Report* and *Association Executive*, among other publications. In his spare time, Mr. Nathan volunteers for a number of non-profit organizations.

A graduate of Pace University, he is based in the midtown Manhattan headquarters of Marks Paneth & Shron, and he resides with his family in Livingston, New Jersey.

Areas of Specialty: financial & operational software selection, technology assessment, business process improvement, project management, non-profit organizations, real estate.

Professional Associations & Memberships: The Institute of Management Consultants (member), The Business Process management Group (member), The American Society of Association Executives (past member), The Institute of Internal Auditors (past member).

Charitable Affiliations: Charity Navigator (board member), New Jersey Audubon Society (volunteer), Earth Justice (contributor), Sierra Club (contributor).