

Software Selection

Tailored Technologies' can help you unlock increased productivity and cost savings

Process. Productivity. Profit.

Through its unbiased software selection process, Tailored Technologies helps your organization find new or additional software to complement existing financial, management, or operational software.

Tailored Technologies:

- Works with clients to identify and select applications that increase productivity and reduce operating expenses
- Conducts process mapping and a needs analysis to identify workflow and procedural issues
- Researches software applications and vendors
- Interacts and negotiates with the chosen third party vendor
- Serves as a liaison between the client and vendor during the implementation process



With our extensive experience in the software selection arena, Tailored Technologies lasers—in on specific issues and procedures in order to create a list of ‘pain points’ your organization is experiencing as a result of its current software. Based on the identified ‘pain points,’ Tailored Technologies will research product(s) that resolve the problems and create a smooth user experience.

“Richard’s expertise and insight were invaluable to us during the software selection process. He took the time to sit with each of our staff and learn our pain points. During the vendor selection process, Richard asked vendors to address how they could resolve our pain points, which gave us a clear vision of how the prospective software packages would work for our organization. Richard is a trusted advisor and his help and guidance were of great value to our organization.”

—Stephen Lisner, Vice President for Finance and Administration, League of American Orchestras

Missing opportunities with your technology? Call Richard Nathan.

**Tailored
Technologies** LLC

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**Technology Assessment. Software Selection.
Business Process Improvement.**